SUBJECT TO APPROVAL

SOUTHBURY BOARD OF SELECTMEN
November 5, 2026

RESOLVED, that the Southbury Board of Selectmen, upon the recommendation of the Parks & Recreation Commission, hereby approves awarding the bid for the Playground Equipment at Ballantine Park to Kompan, Inc., of Austin, TX in the amount of $109,925.

TOWN OF SOUTHBURY

PARKS AND RECREATION
561 Main Street South
Southbury, Connecticut 06488
(203) 262-0633
Fax: (203) 267-7840

Date: October 16, 2026

To: Board of Selectmen

From: Meghan Lennon, Parks and Recreation Director

Re: RFP for Ballantine Park additions

Five bids for the Ballantine Park additions were received on August 27, 2026. Present at the bid opening were myself, Dan Colton, Tim O'Neil, Matt Tarnowski, and Bill Hahn.

Bids were solicited for inclusive additions to Ballantine playground in the open grass space between the existing playground, tennis courts, Gaga pit, and parking lot. Based on the bids received, it is our recommendation that the award be made to Kompan.

The lowest bid with two pieces of equipment over poured in place rubber was Creative Recreation at $93,300. The Kompan bid was the second lowest at $97,882, but it included one additional thing- an inclusive seat swing. The swing is guaranteed to fit on our existing swing bay because the playground equipment at Ballantine now is Kompan. It is easier to work with one rep for equipment needs than two different reps. Another bid included a similar swing, but when you mix brands, it breaks the warranty of the item.

After receiving the bids, the Park and Rec Commission wanted to add a Communication board, musical panel, and benches, so those 3 additional items bring the quote up to $109,925. We thought the space looked bare with only two new units. Communication boards are gaining popularity and are being installed at schools and playgrounds nationwide, as they are helpful for autistic children.

The existing Kompan equipment has been there for 12 years and is in great condition. Kompan has worked with the Town of Southbury previously, and they had a strong presence at the NRPA conference I attended in September.

If you have any questions please let me know.
Sincerely,

Meghan Lennon
Parks and Recreation Director, on behalf of the Parks and Recreation Commission

Company	What's included	Cost
Kompan	Universal carousel, Basket Swing (weight capacity 3,500lbs)	$109,925
	Musical play panel, communication board, inclusive seat swing	
	2 benches, PIP rubber	
Ultiplay	Universal carousel, Double basket swing (weight capacity 305lbs ea)	$110,168
	Akadina percission play, communication board, accessible swing seat	
	2 benches, PIP rubber	
MRC	Inclusive Whirl, Arch basket swing	$118,897.94
	Ribbon wall, an inclusive see-saw, PIP rubber	
Creative Rec	Inclusive Whirl, multi-user basket swing, PIP rubber	$93,300
Omasta	Inclusive Whirl, Inclusive team swing, PIP rubber	$134,000

Sales Proposal

Quote No. SP176944-2
Customer No. 460075
Document Date 10/16/2026
Expiration Date 12/15/2026

Town of Southbury P&R
Meghan Lennon
501 Main Street South
Southbury, CT 06488

Sales Representative Summer Berube
Email SumBer@Kompan.com
Phone No. 860-705-8970 / 800-426-9788

Project Name US347891 Southbury Ballantine Park

No.	Description	Qty	Unit	Unit Price	Net Price
	OMNIA Partners Contract #2017001135				
	EQUIPMENT				
PCM157-0201 	UNIVERSAL CAROUSEL-RED HPL DECK PLATE, IN-GROUND 20CM Total CO_2 Emission 2,428.2 LB (2,428.2 LB/Pieces)	1	Pieces	16,000.00	16,000.00
KSW922-CUSTOM 	Custom - Swing Frame , 2 Seat, 8 ft H 20463364	1	Pieces	5,110.00	5,110.00
PCM003821-CUSTOM 	PCM003821 CUSTOM VARIANT Play Panel 20519953 Total CO_2 Emission 465.9 LB (465.9 LB/Pieces)	1	Pieces	7,610.00	7,610.00
PCM003821-CUSTOM 	PCM003821 CUSTOM VARIANT Play Panel 20519954 Total CO_2 Emission 452.2 LB (452.2 LB/Pieces)	1	Pieces	4,810.00	4,810.00
PAR4054-0602 	Agora Steel Bench with Backrest - Black In-ground 60cm Total CO_2 Emission 1,008.0 LB (504.0 LB/Pieces)	2	Pieces	2,700.00	5,400.00
FREIGHT	Freight	1	Pieces	2,761.23	2,761.23
INSTALL SPECIAL	Installation of KOMPAN Equipment	1	Pieces	17,410.71	17,410.71

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No.	Description	Qty	Unit	Unit Price	Net Price
	SITE WORK and SURFACING				
US-EXCAVATION	Excavation of area up to 10" depth	1,572	Sq. Feet	4.50769	7,086.09
US-CUSTOM-SUBBASE	Custom Subbase Up to 6 inches compacted stone	1,572	Sq. Feet	7.69231	12,092.31
US-PIP-50-50-CUSTOM	Supply and Install 50/50 Pour In Place Surfacing 1536 SF Pour In Place Surfacing Color: 50% Black / 50% Standard Color 4" PIP Safety Pad Binder: Aromatic	1,572	Sq. Feet	26.15	41,107.80
EXTRA SALES FREIGHT	Freight - PIP	1	Pieces	2,600.00	2,600.00
US-SECURITY	Security for PIP	1	Pieces	923.08	923.08
	Inclusive Seat				
SW990205-0008	Inclusive Seat H:2.5M-2-Chain - Night Sky Blue Total CO_2 Emission 290.2 LB (290.2 LB/Pieces)	1	Pieces	2,570.00	2,570.00
A10016-06	DO-NUT TOP 12MM BLACK	2	Pieces	0.90	1.80
400210	PTHL NUT M10 ACC DRW DELTA DT22 BLACK	2	Pieces	1.70	3.40
A62106-52	INSERT LITTLE-NUT Ø19	2	Pieces	3.50	7.00
A62527-06	DO-NUT BASE 17MM FOR BAR Ø100 BLACK	2	Pieces	9.60	19.20
701022	FLT.WASH Ø20X10,5X2 A2 DIN125A	2	Pieces	0.30	0.60

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No.	Description	Qty	Unit	Unit Price	Net Price
210130	MB M10X130 DELTA DIN931	2	Pieces	4.50	9.00

Please read attached General Assumptions and Exclusion document for information on Install/Sitework.

Excludes sitework, products, & services not listed.

Assumes site to be accessible & install ready.

Please allow 12 to 14 weeks for product delivery upon order placement.

Pricing valid with an approved Kompan Site Plan

Subtotal	**125,522.22**
Project Discount Amount	-15,597.09
Total USD	**109,925.13**

Payment Terms 50% Prepayment , 50% Net 30 days

Installation Site Address

Southbury Ballantine Park
611 Old Field Rd
Southbury, CT 06488

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Note that the color and texture of products and surfacing made with recycled content are subjected by the differences from the used recycled raw materials. Therefore, minor differences in the appearance and texture can occur.
Applicable sales tax will be added unless a valid tax exemption certificate is provided. This amount is only an estimate of your tax liability.
Your acceptance of this proposal constitutes a valid order request and includes acceptance of terms and conditions contained within this Master Agreement, which is hereby acknowledged.
Acceptance of this proposal from KOMPAN is acknowledged by issuance of an order confirmation by an authorized KOMPAN representative.
Prices in this quotation are good until expiration date, shown in the top of this document. After that date, this proposal may be withdrawn.
Prevailing Wage and Payment & Performance Bonds are not included unless stated in body of Sales Proposal. If Payment & Performance Bonds are needed, add 2.2% of the entire sales proposal.

This information required for order placement:

Accepted By (Please Print): _____

Accepted By (Title): _____

Accepted By (signature): _____

Date: _____

Date Equipment needed on site: _____

Bill To: _____
Address: _____
City, State, Zip: _____
Contact: _____
Contact Email: _____
Contact Phone (Office): _____

Ship To: _____
Address: _____
City, State, Zip: _____
Contact: _____
Contact Email: _____
Contact Phone (Office): _____
Contact Phone (Cell): _____

SALES TAX EXEMPTION CERTIFICATE #: _____
(PLEASE PROVIDE A COPY OF CERTIFICATE)