

SUBJECT TO APPROVAL

**SOUTHBURY BOARD OF SELECTMEN
February 19, 2026**

RESOLVED, that the Board of Selectmen, upon the recommendation of the Southbury Volunteer Fire Association, approves awarding the bid for the purchase of two (2) class A pumper fire apparatus to 4 Guys Fire Trucks of Meyersdale, PA in the amount of \$2,323,448.



Southbury Volunteer Firemen's Association

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First Selectman, Tim O'Neil
Town of Southbury
501 Main Street South
Southbury, CT 06488

February 4, 2026

Subject: Recommended vendor for the purchase of two class A pumper fire apparatus.

Dear First Selectman O'Neil,

The town of Southbury sent out a request for quotation, through industry channels for bids for 2 (two) class A fire pumpers. Three bids were received, and opened on December 17th 2025 with the following results.

New England Fire Equipment and Fire Apparatus (NEFEA)	\$2,316,380.00
4 Guys Fire Trucks	\$2,323,448.00
Bulldog Fire Apparatus	\$2,335,312.50

I have met with the engine replacement committee on several occasions, to review the three bids that were submitted. We concluded that NEFEA, as the lowest bidder, did not meet our design requests, therefore, were not in compliance with our specifications. This, leaving Bulldog Fire Apparatus as the highest bidder, and 4 Guys as the lowest qualified bidder.

It is my recommendation, as well as that of the committee's, to award 4 Guys Fire Trucks, Inc. the contract for the two engines. We have recently (2023) purchased two fire water tankers from 4 Guys, and to date, they have performed very well.

Regarding pricing and discount, 4 Guys, as an option, has offered a discount in the amount of \$172,800.00 from the total price of \$2,323,448.00 if both trucks are paid in full, within 20 days of the arrival of both Spartan chassis to the 4 Guys facility.

Respectfully,
Chief Robert Hamila Jr.
Southbury Volunteer Firemen's Association

SVFA Engine Bid Comparison

Cost	Time of build	General Warranty	Multiple Electrical Warranty	Body Structure (Gaskets) Warranty	Body Mounting Warranty	Paint and Finish Warranty	Plumbing and Piping corrosion free (Excludes) Warranty	Custom chassis Warranty	Electrical warranty	Frame Assembly Structural Warranty	Frame Rail Corrosion Warranty	Cab Structure (Aluminum)	Engine Warranty (Cummins)	Emission Systems Warranty	Transmission Warranty (Allison)	Wear Tank Warranty	Wateruse Pump Warranty	
4-Guys - Deduct \$172,900.00 from the bid price if payment for the two chassis, an amount of \$1,152,470.00 is received within 70 days of chassis delivery to our factory with balance due upon acceptance of completed unit. - Bidder does not appear to have a brick and motor location capable of doing warranty work in one of the following states of Connecticut, New York, and Massachusetts	\$2,322,448.00	600-650 Days	2 years or 30,000 mile	Out into the 12-yr Electrical Warranty (5 years)	30 year	1st Application	7 years	10 year or 100,000 miles	2 year or 36,000 mile	2 years or 36,000 miles	30 year or 250,000	25 year or 150,000 miles	10 year or 100,000 miles	5 year or 100,000 miles	10 years or 450,000 miles or 22,000 engine hours	(Allison EVS 4000) 5 years Unlimited Miles	Lifetime of the vehicle	7 years
New England - Spec'd Wheels that are not Alcoa Dura-Ring - Rear brakes are not Disc - Spec'd the wiring Compartment death on the Drivers side Prepayment Discount Options For Truck: 100% Contract Prepay, Discount \$100,470.24 80% Contract Prepay, Discount \$85,176.19 50% Contract Prepay, Discount \$53,235.12	\$2,316,568.00	720 Days	2 year or 36,000 miles	4 year or 60,000 miles	26 year or 100,000 miles	20 years or 100,000 miles	10 years	10 year or 100,000 miles	2 year or 36,000 mile	2 years or 36,000 miles	30 year or 100,000 miles	25 year or 150,000 miles	10 year or 100,000 miles	5 year or 100,000 miles	10 years or 280,000 miles, or 14,000 engine hours	(Allison EVS 4000) 5 years Unlimited Miles	Lifetime of the vehicle	7 years
Notes: Both manufacturers state the following: "Until the 2027 EPA engine integration is finalized, option availability and body design relative to engine and after treatment are subject to change. Additional costs associated with the 2027 EPA engine will be passed on to the end user. No exceptions."																		
Notes: Both manufacturers state the following: "Disclaimer - Until the 2027 EPA Engine integration is finalized, available options and body design specifications related to the engine and after treatment system are subject to change. This may include, but is not limited to, wheelbase dimensions, centerline of action for pumps, and pump configurations. Any additional cost resulting from the 2027 EPA engine requirements will be passed on to the end user - No exceptions."																		